



Mehr im Blick

Deutsche Leasing | 

From single discipline to integrated EAM

Evolution of the ADONIS utilisation at Deutsche Leasing

More knowledge.

Comprehensive asset expertise and a wide range of services.

Machines

- Production facilities
- Machine tools
- Agricultural and construction machinery

Medicine, IT and communication technology

- Hardware, Software
- Lifecycle management
- Medical technology

Transport and logistics

- Rail and air vehicles
- Public transport
- Ships, containers
- Logistics and technical centres



Vehicles

- Passenger car
- Commercial vehicles
- Fleet management
- Mobility solution
- E-mobility

Real estate

- New buildings
- Existing properties
- Construction management

Energy

- Wind and bioenergy
- Gas-fired power plants
- Gas, electricity and heating networks

We just do it.

We are...



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More than leasing.

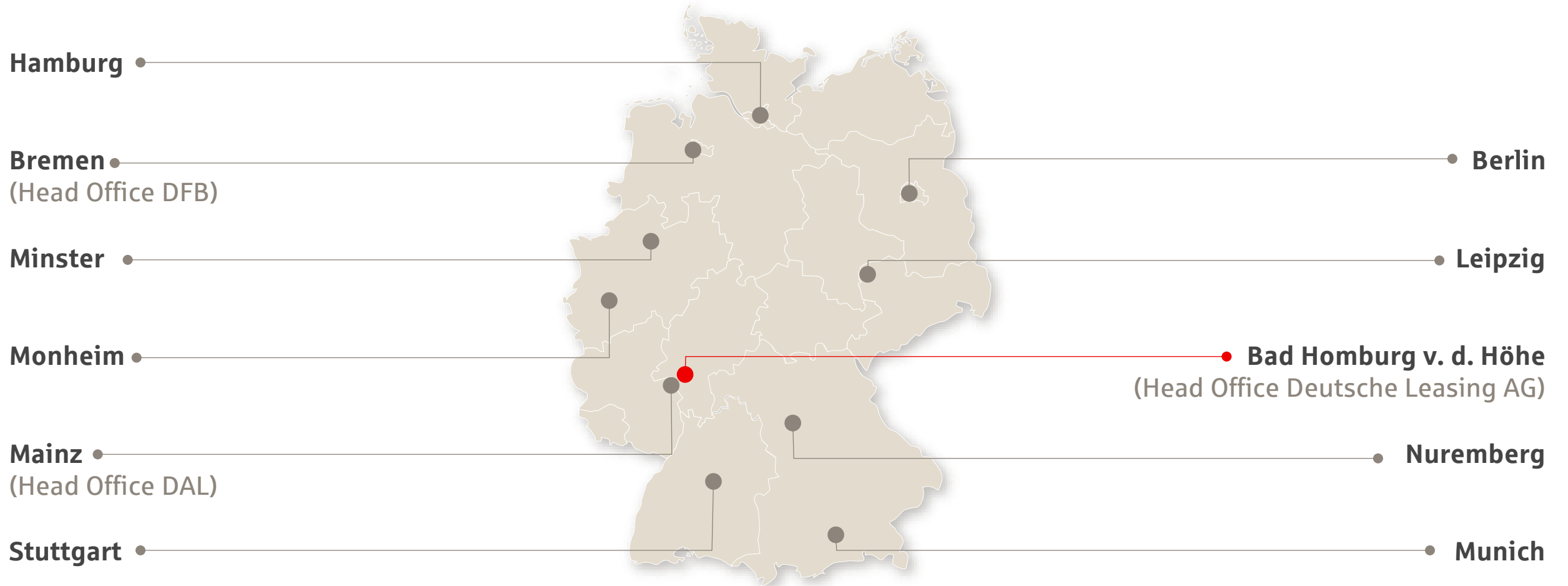
**Rely on our performance.
And hit the ground running.**

- A wide range of financing solutions:
Leasing, rental, hire purchase or investment loan
- Sustainable and SME-orientated
asset finance solutions
- Supplementary services from acquisition
to marketing at the end of the term
- Suitable insurance solutions
- Optimum integration of public funding
- Flexible factoring
- Comprehensive debt collection solutions
- Customised sales financing
and supplementary dealer purchase financing



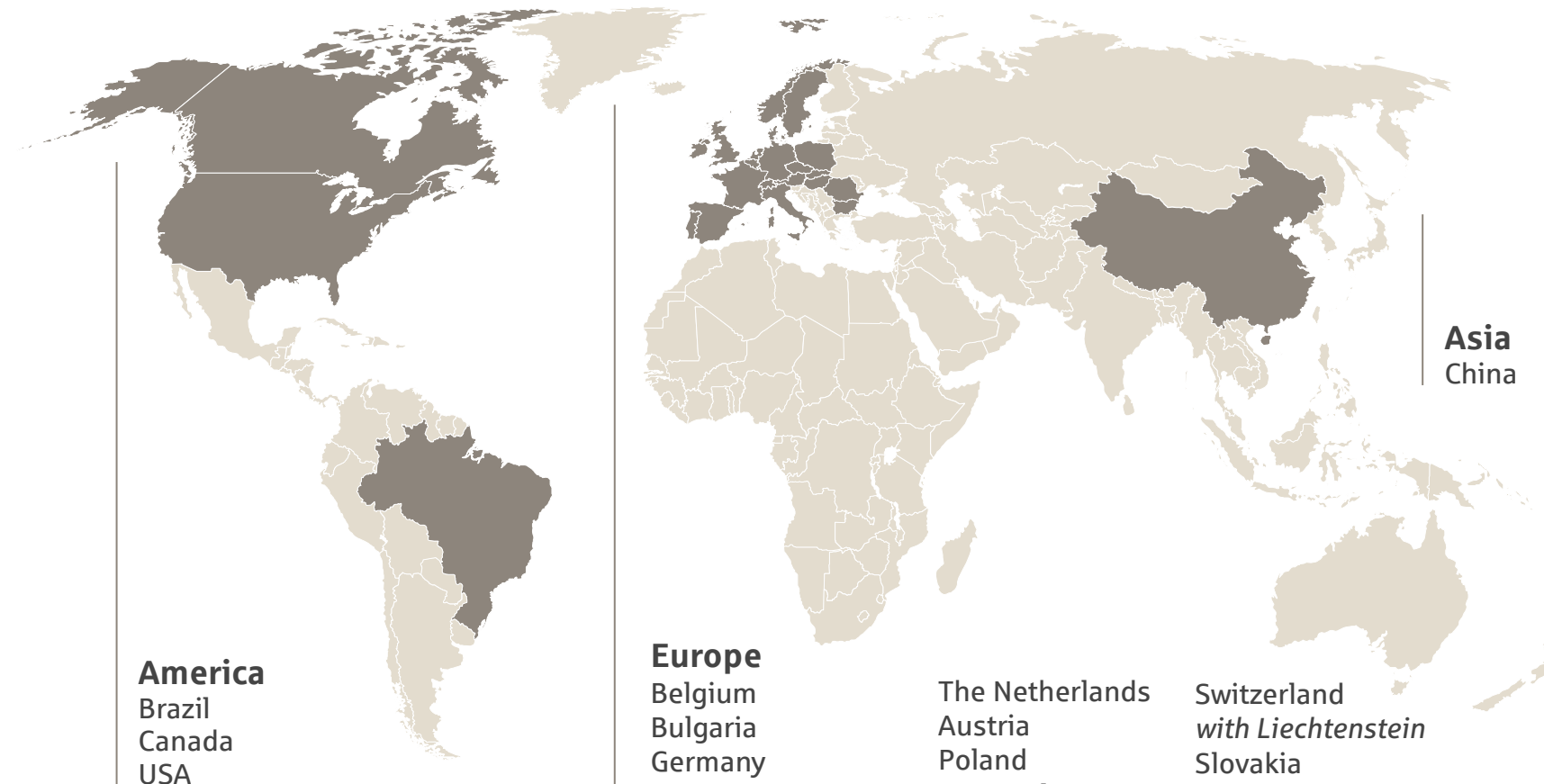
More at a glance. And there for you everywhere.

Use the direct route to realise your project.



More than Germany.

Take advantage of our support for your international projects.



America
Brazil
Canada
USA

Europe
Belgium
Bulgaria
Germany
France
Great Britain
Ireland
Italy
Luxembourg

The Netherlands
Austria
Poland
Portugal
Romania
Sweden
*with Denmark
and Norway*

Switzerland
with Liechtenstein
Slovakia
Spain
Czech republic
Hungary

Asia
China

More experience and strength.

Rely on a solid asset finance partner for your company. In the 2022/2023 financial year, Deutsche Leasing generated new business of 10.071 million euros.



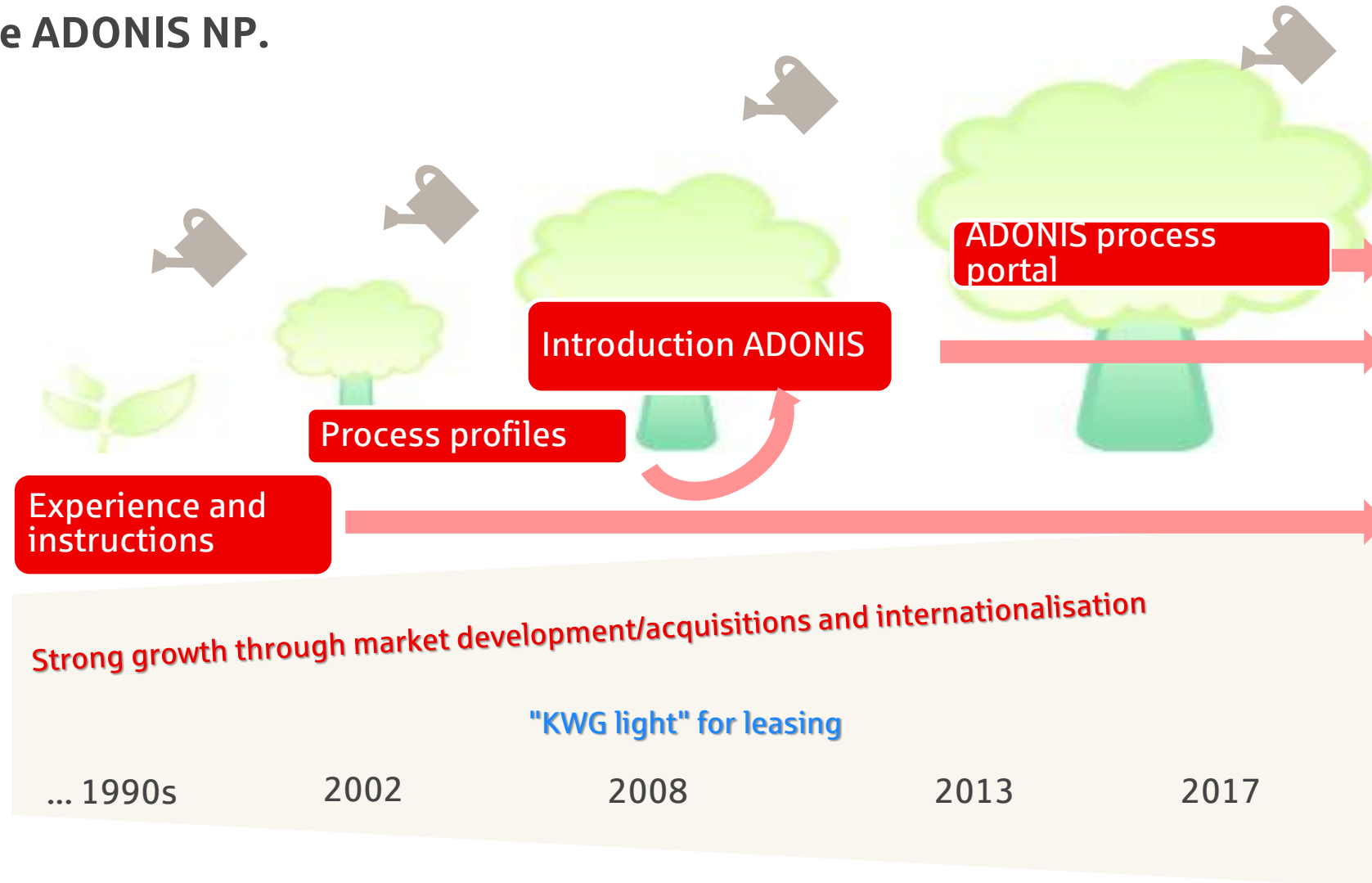
© Deutsche Leasing | Photographer: Foto Rhode

	2021/2022	2022/2023
New business	10.397 €	10.071 €
Assets under management	41.634 €	42.900 €
Balance sheet total	23.273 €	24.190 €
Net asset value	2.298 €	2.387 €
Equity capital	1.005 €	1.038 €

Key figures in millions as at 30.09.2023.
Full key figures for FY 2023/2024 available from mid-March 2025.

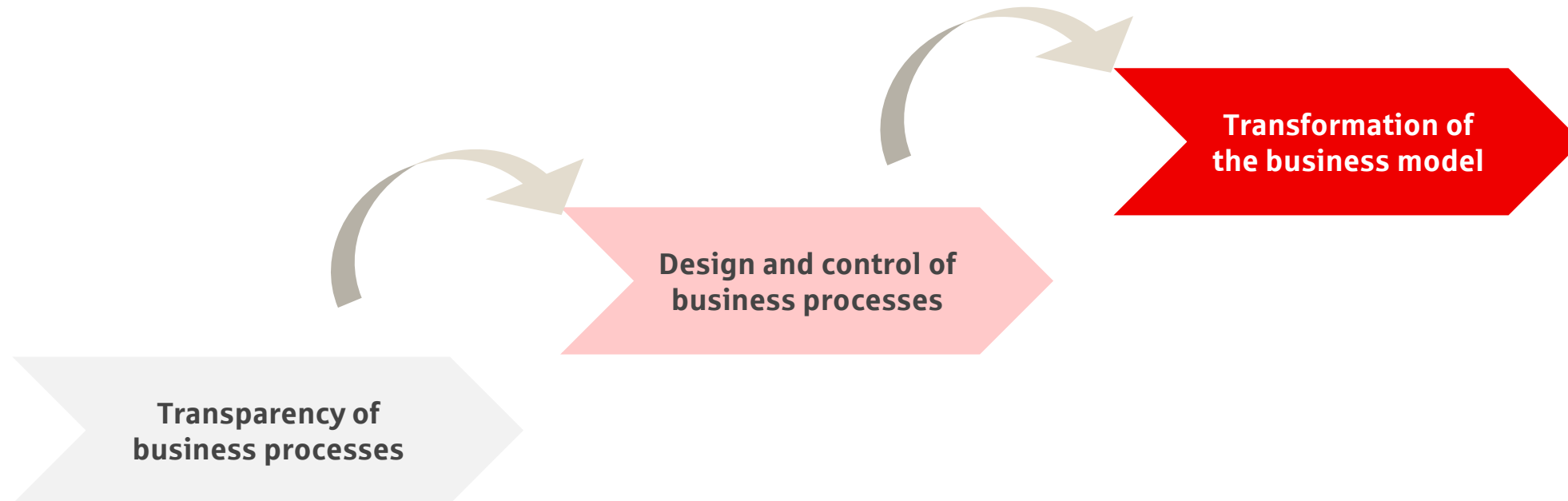
What has happened so far.

The time before ADONIS NP.



Further development in process management.

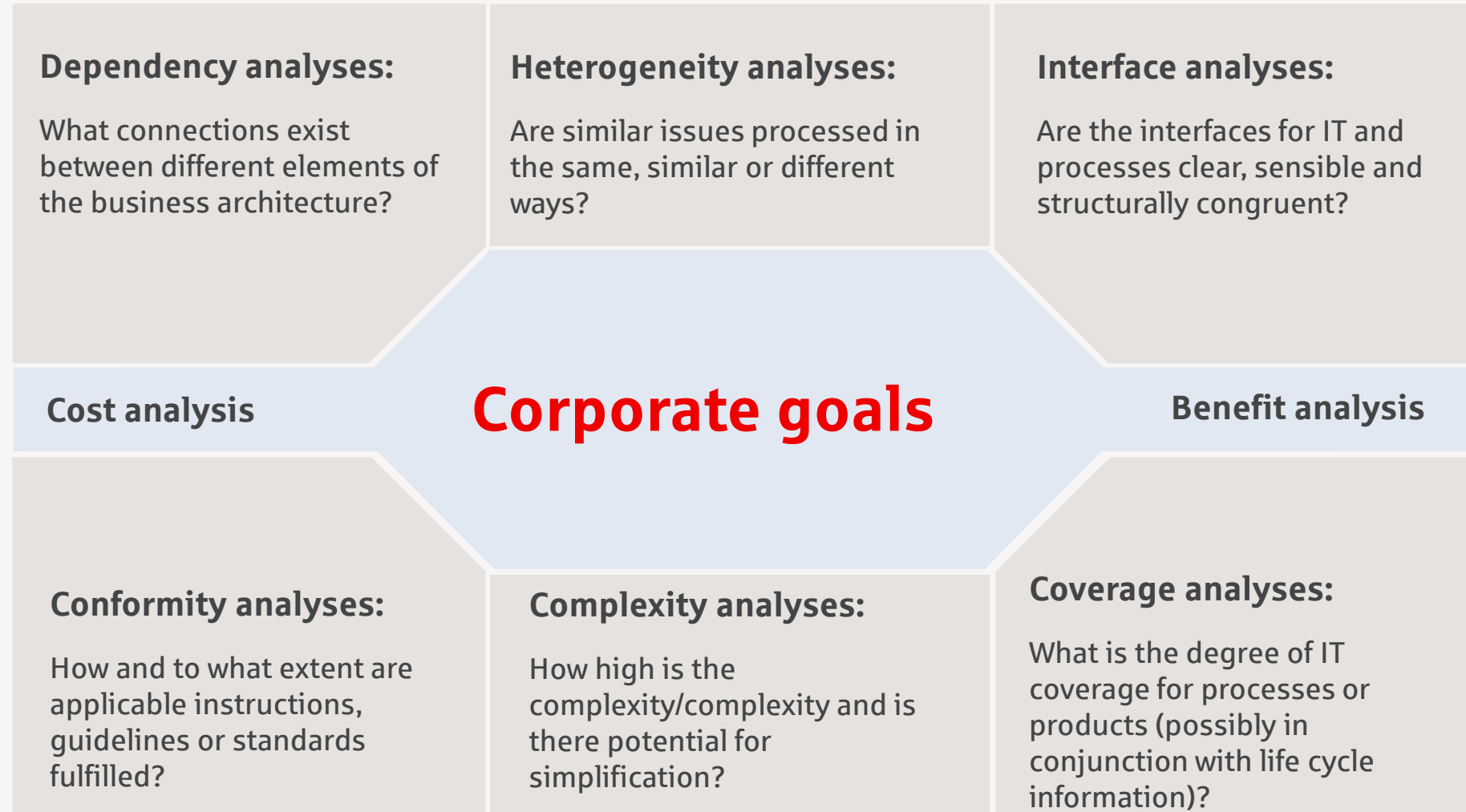
Maturity level - development path.



Further development in process management.

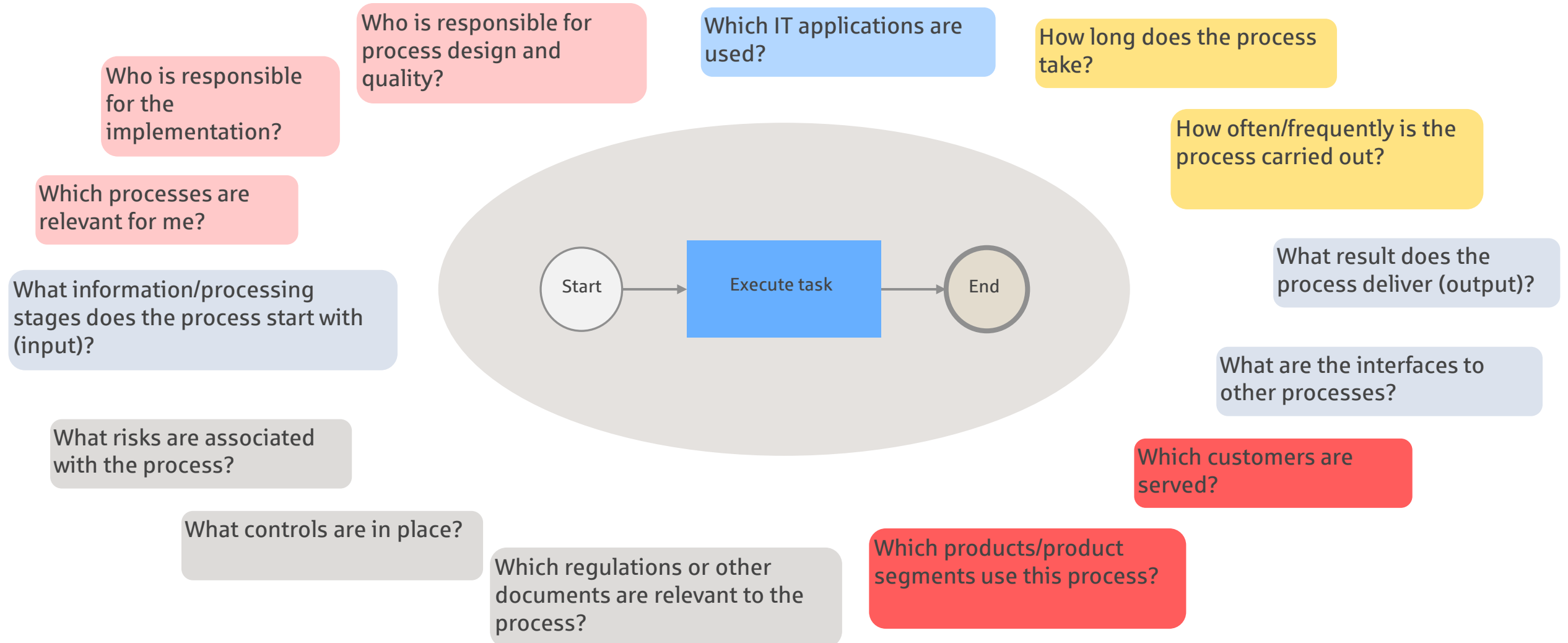
Business process architecture - management tool.

The benefits and added value of a business process management tool grow with the **diversity** and **quality** of the modelled and **networked content**:



Further development in process management.

Transparency - the basis and means to success.



Information compound.

Core requirements for the financial industry in Germany (BaFin/BAIT).

The institution must have an up-to-date **overview** of the components of the defined information compound as well as their **dependencies** and interfaces. The institution should be guided in particular by internal requirements, business activities and the risk situation.

An information compound includes, for example, business-relevant **information**, business and support **processes**, **IT systems** and the associated *IT processes* as well as network and *building* infrastructures. Dependencies and interfaces also take into account the networking of the information compound with third parties.

The institution must determine the **protection requirements** for the components of its defined information compound on a regular and ad hoc basis, particularly with regard to the **protection objectives** of "integrity", "availability", "confidentiality" and "authenticity". The **owners** of the information or the departments responsible for the business processes are responsible for determining the protection requirements.

Information compound.

Process architecture and IT architecture are growing together.

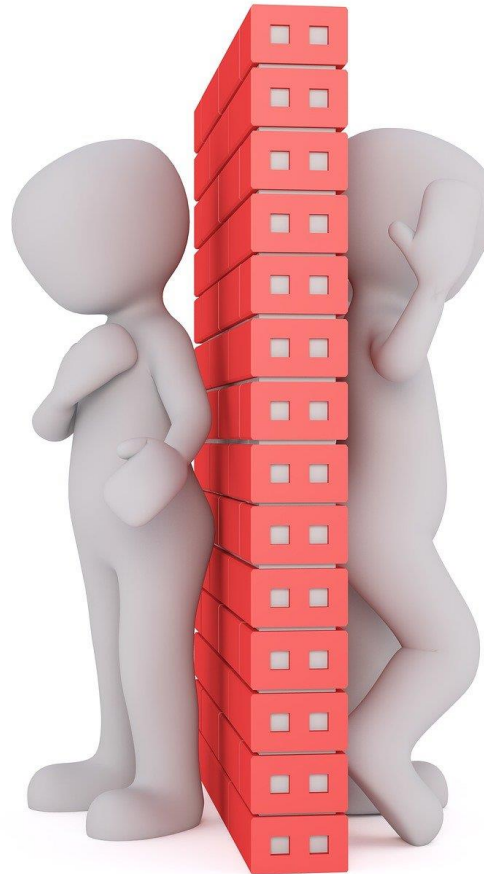
Business processes

Process map

Internal instructions
(sfO)

Organisation charts

Application repository
(especially for BPM)



Inventory of applications

Interfaces

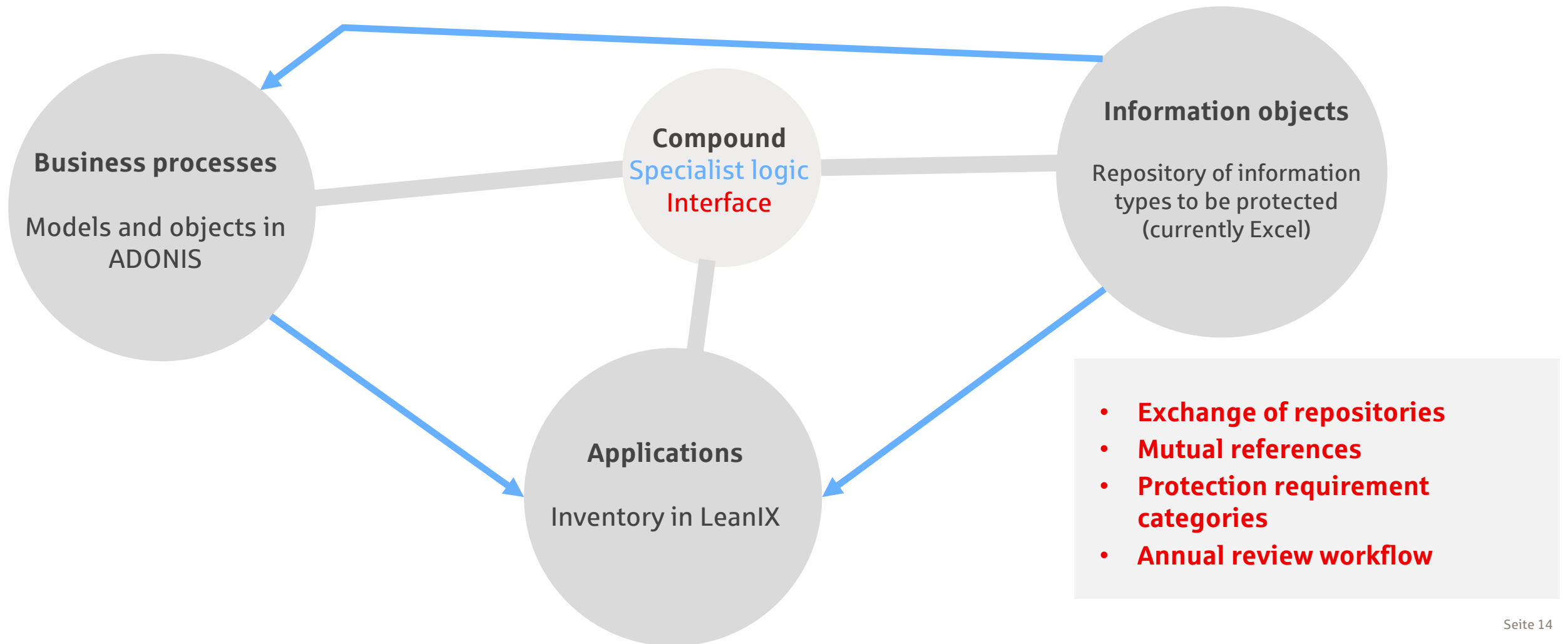
Information objects

Services

Capabilities

Information compound.

Expansion stage 1: Processes - Information objects - Applications.



- Exchange of repositories
- Mutual references
- Protection requirement categories
- Annual review workflow

Information compound.

Realisation in ADONIS.

- **Extension of the metamodel for business process models, process objects, applications, entities**
- **Aggregation mechanisms (modelling objects -> model -> object)**
- **Maximum value logic**
- **Interface to third-party providers for IT architecture**

Information compound.

Information objects - Assets to be protected.

Information objects

Repository of information types to be protected (currently Excel)

- **Responsibility: IT security (2nd Line)**
- **Confidentiality, Integrity, Availability**
- **Upload to LeanIX**
- **via interface to ADONIS in objects Entity**
- **Modelling in ADONIS within the business process on task together with application**
- **Aggregation across all business processes to a maximum value for the application in which these information objects are contained**

Information compound.

Business processes - Business criticality and protection of information.

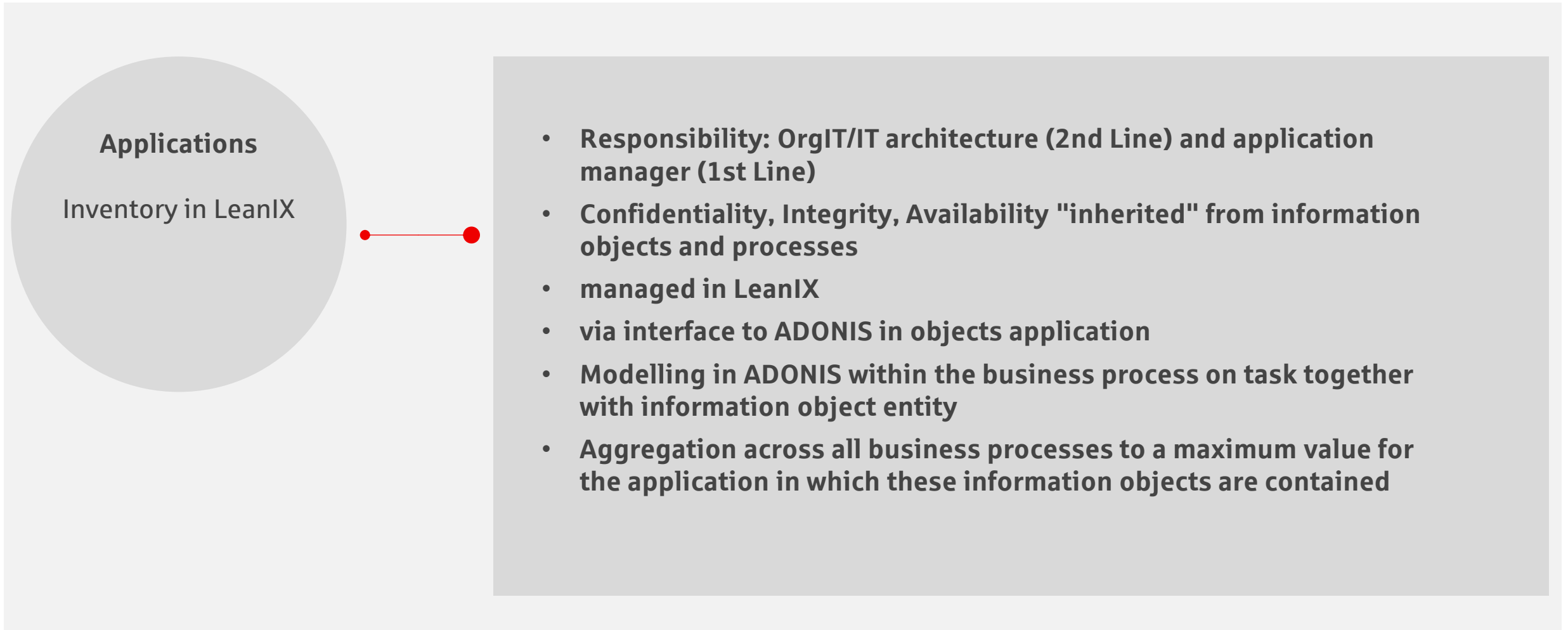
Business processes

Models and objects in
ADONIS

- **Responsibility: OrgIT/IT compliance (2nd Line) and decentralised process managers (1st Line)**
- **Confidentiality, Integrity "inherited" from information objects**
- **Availability originally for processes (corresponds technically to business criticality from BIA)**
- **Aggregation of business process model to process object**
- **via interface to LeanIX (incl. references to applications)**

Information compound.

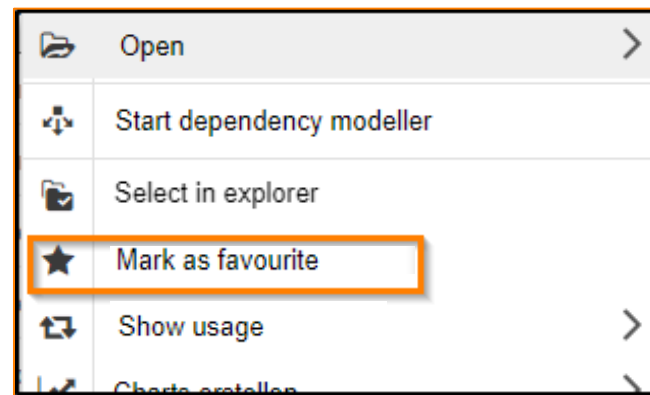
Applications - Protect information and ensure process execution.



Communication with ADONIS.

Current status.

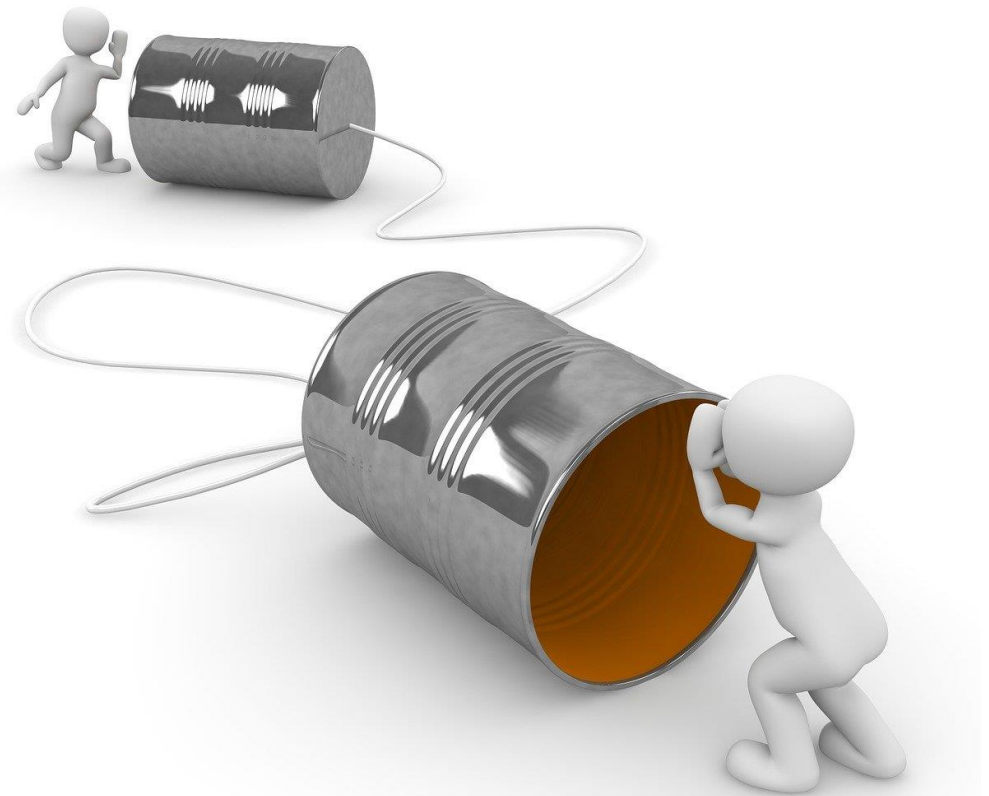
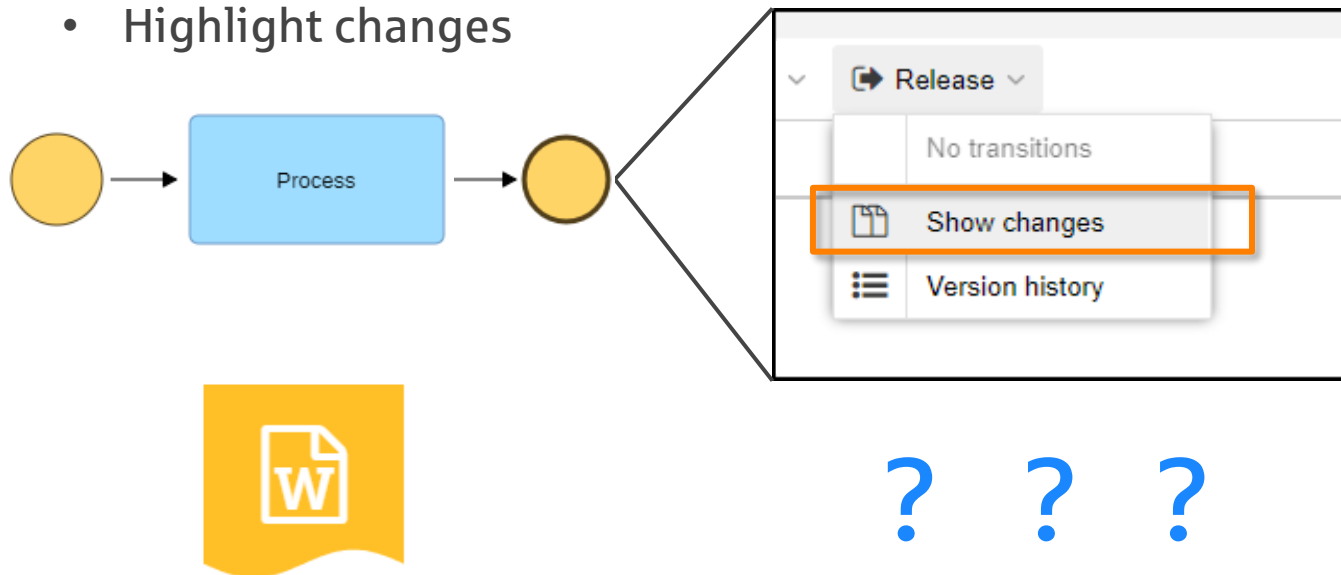
- Employees' obligation to collect
- Content as favourites
- Workarounds for active communication



Communication with ADONIS.

Requirement for target group-orientated communication.

- Actively inform employees of changes
- Communicate appropriately for the target group (not everyone everything)
- Highlight changes



Communication with ADONIS.

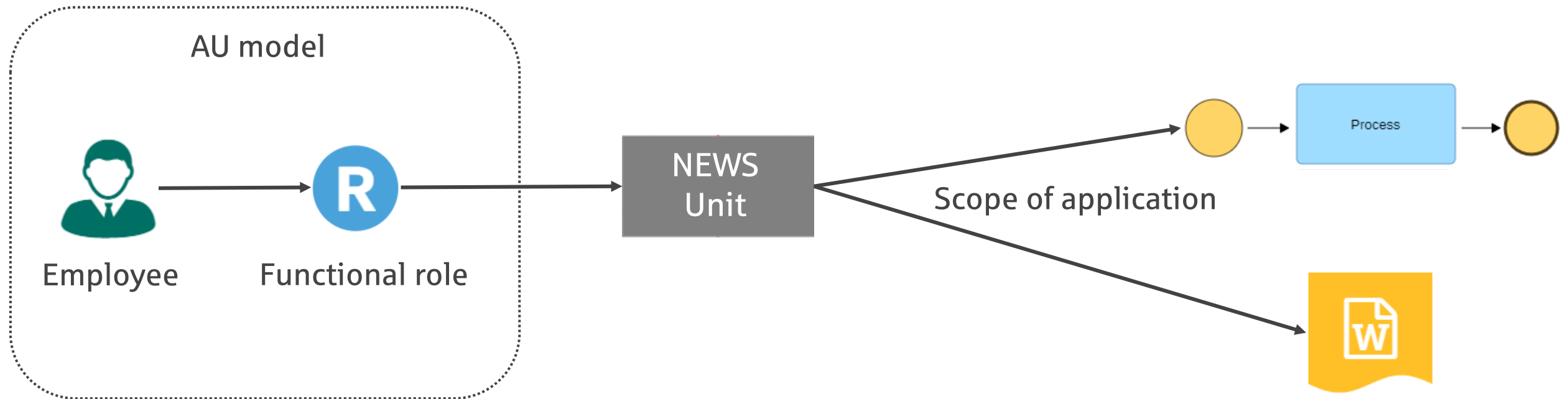
Realisation.

- Use of the NEWS add-on for ADONIS
- New object "NEWS Unit" as a control element
- New attribute field "Change to previous version"



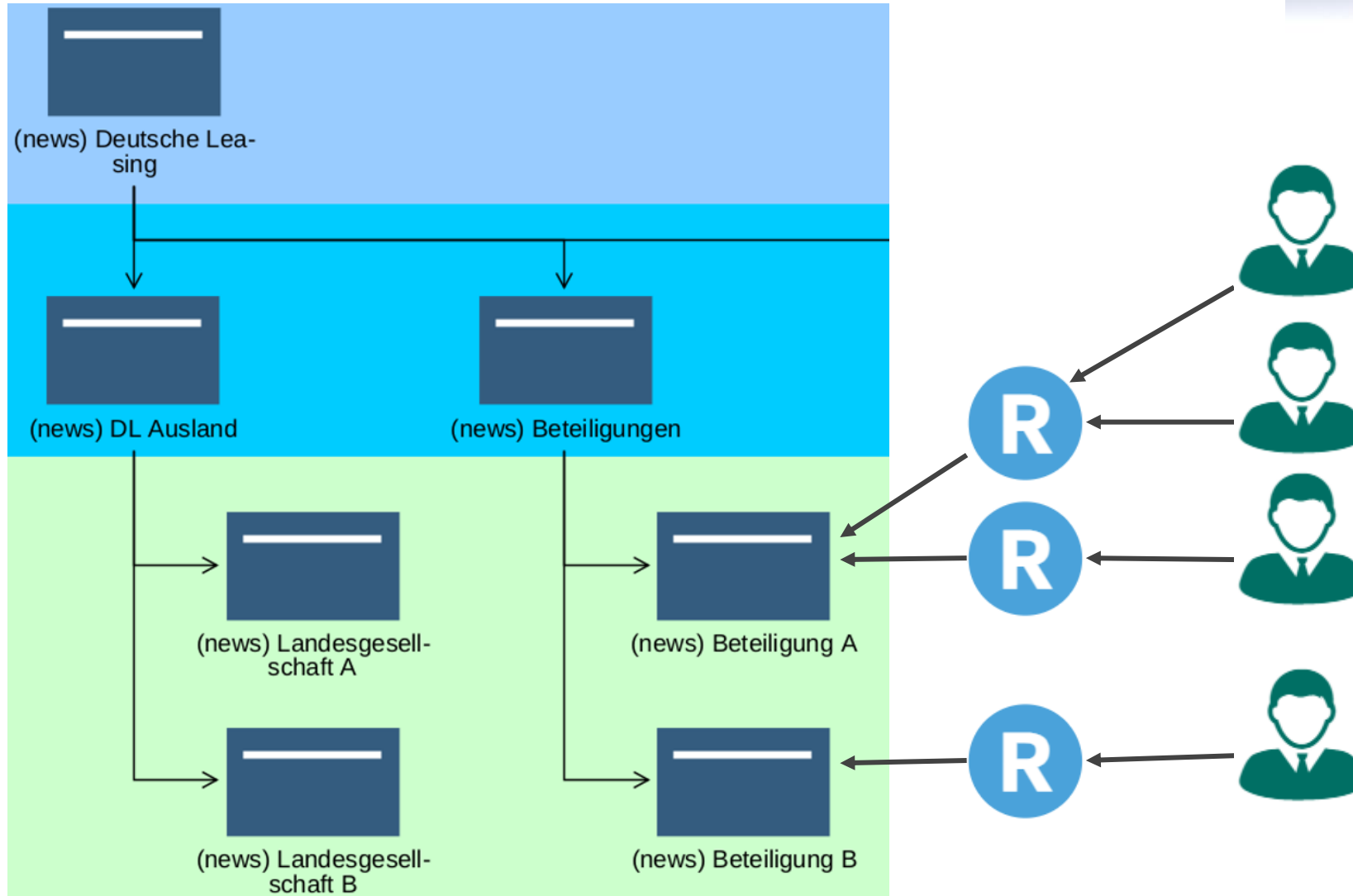
Communication with ADONIS.

Realisation.



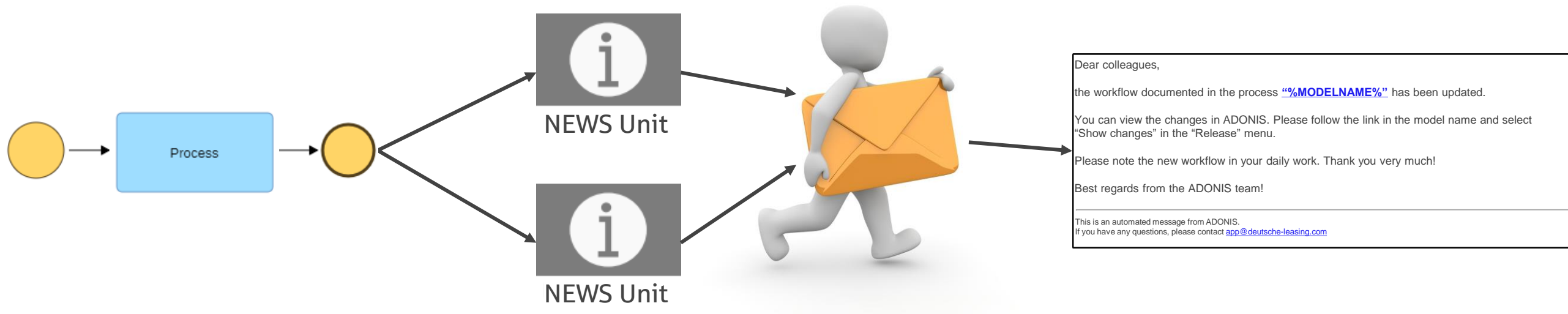
Communication with ADONIS.

Realisation.



Communication with ADONIS.













Realisation.



Communication with ADONIS.

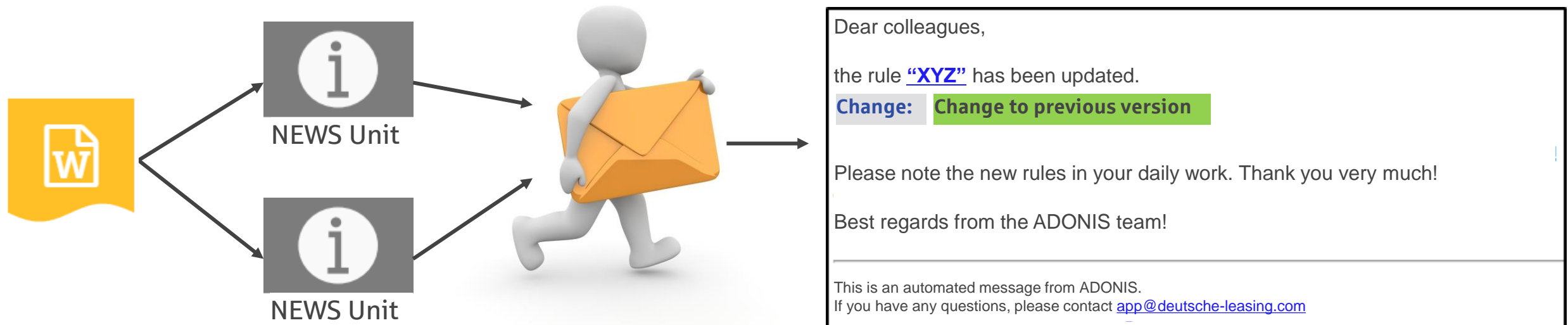
Realisation.



General information	Name:
Organisation	Document
Usage	Referenced document:    
Lifecycle	Document.docx
Representation	Change to previous version: 
	Paragraph  Sans-Serif  A⁺ A⁻ <u>A</u>  B <i>I</i> <u>U</u> 
	  

Communication with ADONIS.

Realisation.



Do you have any questions?



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Strategic Partner Meeting 2024

Unlimited possibilities with
ADONIS, ADOIT & ADOGRC

Matthias Putzler

12/09/2024



Countless possibilities with ADONIS



Your BPM in Confluence

Process Manager for Confluence®

Publish BPM information from your single-source-of-truth in your Confluence Wiki. Make approved content available to everyone, boost transparency, and improve the agility throughout the entire organization.



Scan, to get more information on the Process Manager for Confluence



Product Enhancement

Document Release Workflow

Track and release your documents with full confidence and in an efficient, streamlined manner.



Scan, to get more information on document release workflow



Explore Your Company's Processes

ADONIS Reader Portal

Share and let everyone access up-to-date processes in the ADONIS online Reader Portal. Search and find, browse through the process landscape and get individual information based on your roles or department.



Scan, to get more information on ADONIS Reader Portal.