

**Global Business
Impact Summit**

THE STRATEGIC PARTNER MEETING BOC GROUP 2024

Vienna, Austria | 12 & 13 September 2024

STATUS & STRATEGY



DR. FRANZ BAYER
Member of the Board



DR. HARALD KÜHN
Member of the Board



DR. CHRISTIAN LICHKA
Member of the Board



DR. ROBERT WOITSCH
Member of the Board



PARTNERSHIP

STABILITY

INDEPENDENCE

INNOVATION

Achievements & Key Facts BOC Group

STABILITY

INDEPENDENCE

PARTNERSHIP

INNOVATION

Achievements & Key Facts | Network



International
Market
Expansion



56 new
Partners

STABILITY

INDEPENDENCE

PARTNERSHIP

INNOVATION



Achievements & Key Facts | Network



International
Market
Expansion



180 new
Customers p.a.

37% Growth
in Global Business Development

340+
employees,
from 43 countries

56 new
Partners

275,000+ Users
of our Freemium Products

Achievements & Key Facts | Network



Gartner Magic Quadrant
LEADER
for EA Tools



Gartner
Peer Insights
Customers'
Choice 2024



Forrester Wave
LEADER
for EA Tools

Achievements & Key Facts | Research

International Research via Open Innovation



Achievements & Key Facts | Research



BOC Academy Programme

- 9,000+ alumni annually
- 200+ courses
- 20+ countries



ADOxx.org

- 7,000+ developers
- 70+ modelling tools
- 40+ universities and research centres
- 26 ADOxx laboratories

Horizon Europe

- 3 European research projects
- 1 National research project
- 42 partner organizations
- 19 Mio EUR total budget
- 2.1 Mio EUR BOC budget

OMiLAB.org

- 26 OMiLAB nodes
- 2 Springer books
- 530+ contributors from
- 55 countries in
- 10 NEMO Summer Schools

Achievements & Key Facts | Research

Artificial
Intelligence

Connectivity

Autonomy



Achievements & Key Facts | Research

Artificial
Intelligence

FAIRWORK

fairwork-project.eu

- Creating Process Models from documents with AI
- Merging knowledge and models with AI
- Checking impact of regulations with models via AI

Connectivity

CHANGE2TWIN

www.change2twin.eu

- Connecting software services and / or hardware
- Complement Modelling Tools with physical equipment
- Modelling, Tabletop Exercises and Training

Autonomy

MOAPTO

modapto.eu

- Adapting Process Modelling Languages
- Including Process Optimisation & Simulation
- Adapt User Interface

Achievements & Key Facts | Research



**Mentioned as
Reference Project
2024**

**BOC placed on
European Innovation
Radar 2024**

**Coordinating a 3.5 Mio €
European Project
on Democratic AI**



Research is our origin.

Innovation is the outcome for our products.

**We make
your business
run better.**

SUCCEEDING IN THE DIGITAL TRANSFORMATION JOURNEY

82%

Consider **digitalization** a most critical factor¹

53%

of businesses are **just starting** or **less than half done** with digitalization⁵



67%

Expect BPM to provide **efficiency gains** in their processes²

89%

Prio 1 target: Increase **process transparency**¹

84%

Consider **IT / Enterprise Architecture** as critical or very critical success factor in the future³

87%

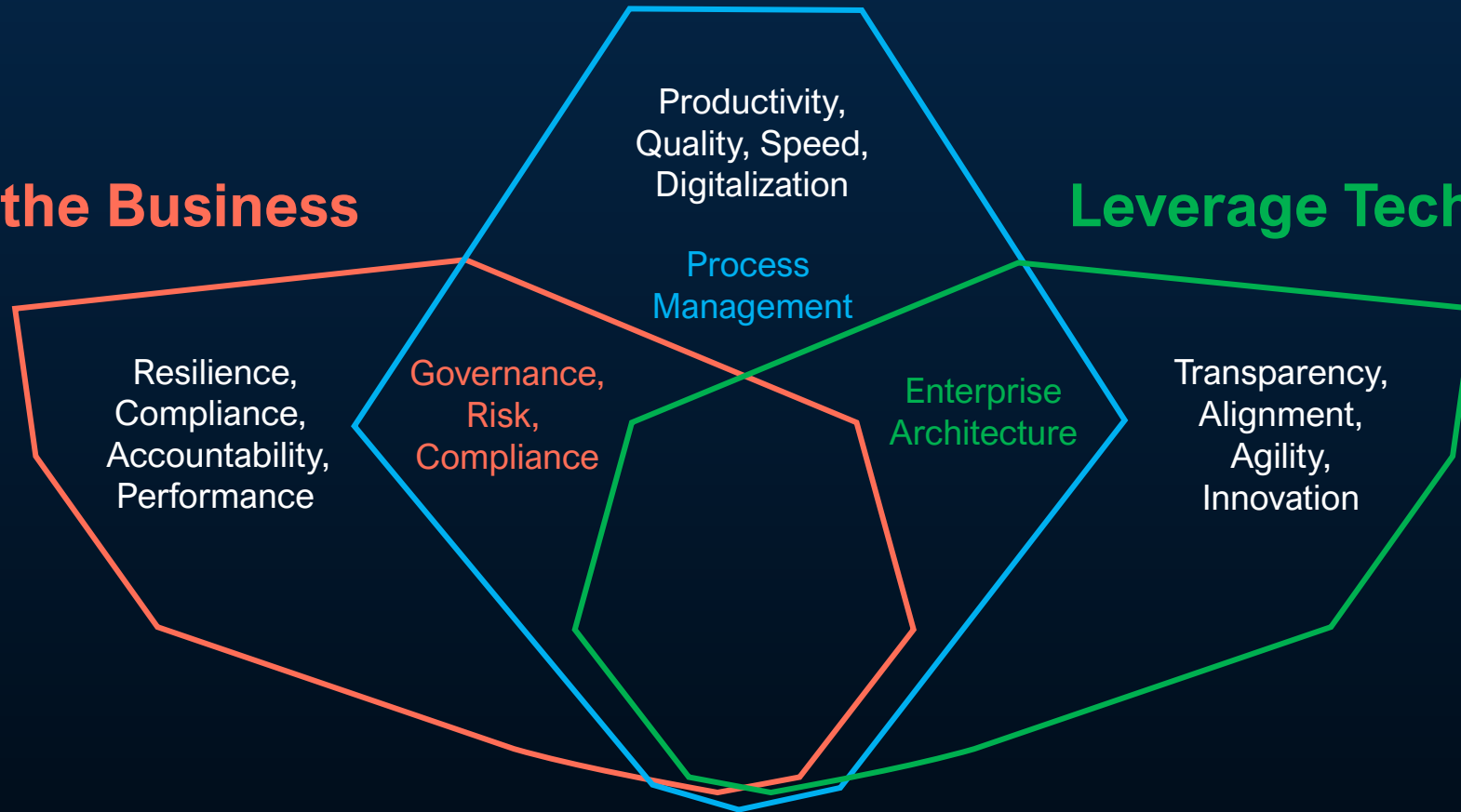
Assign the capability to manage cyber **risks** top priority in the next 2 years⁴

3 Fields of Action

Drive Operational Excellence

Secure the Business

Leverage Technology



3 Fields of Action – Reliable Information



**Drive Operational Excellence.
Leverage Technology.
Secure the Business.**

**Reliable information. Better decisions.
Only with BOC Products.**



ADONIS
Business Transformation Suite



ADOIT
Enterprise Architecture Suite



ADOGRC
Governance, Risk & Compliance

Focus Points of BOC Product Strategy



ADONIS

Business Transformation Suite



ADOIT

Enterprise Architecture Suite



ADOGRC

Governance, Risk & Compliance

Business
Scenarios

Artificial Intelligence

Reliable
Information

Connectivity

Autonomy

ADONIS
ADOIT
ADOGRC



Business Scenarios

ADONIS
ADOIT
ADOGRC

Business Scenarios

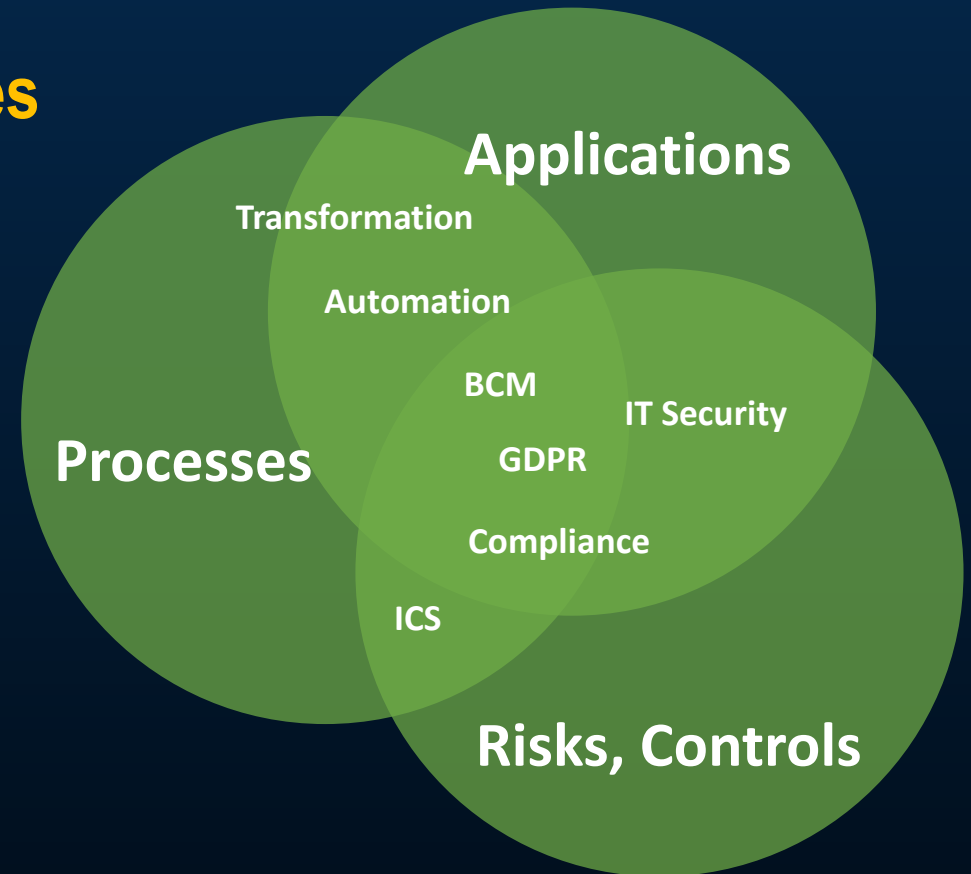
Broader application possibilities

that build on your existing data and significantly increase the value contribution.

- **Leverage synergies.**
- **Improve data quality.**
- **Reduce complexity.**



ADONIS
ADOIT
ADOGRC



Business Scenarios

Discover new scenarios today & tomorrow!



ADONIS
ADOIT
ADOGRC





ADONIS
ADOIT
ADOGRC

Artificial Intelligence

Artificial Intelligence

Seamlessly integrated smart functionality.



Functional, seamless use of smart technology in BOC products
Continuous expansion of existing and development of new functionality

ADONIS
ADOIT
ADOGRC

Create

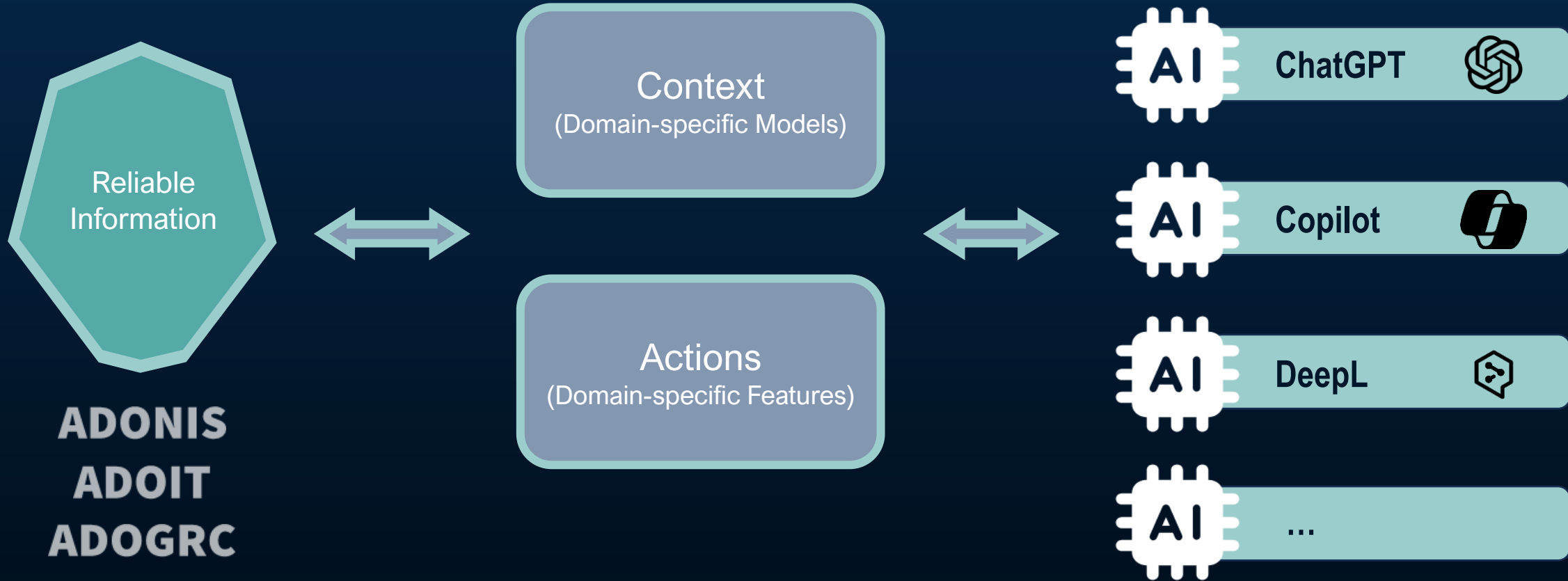
Find

Insights

Suggestions

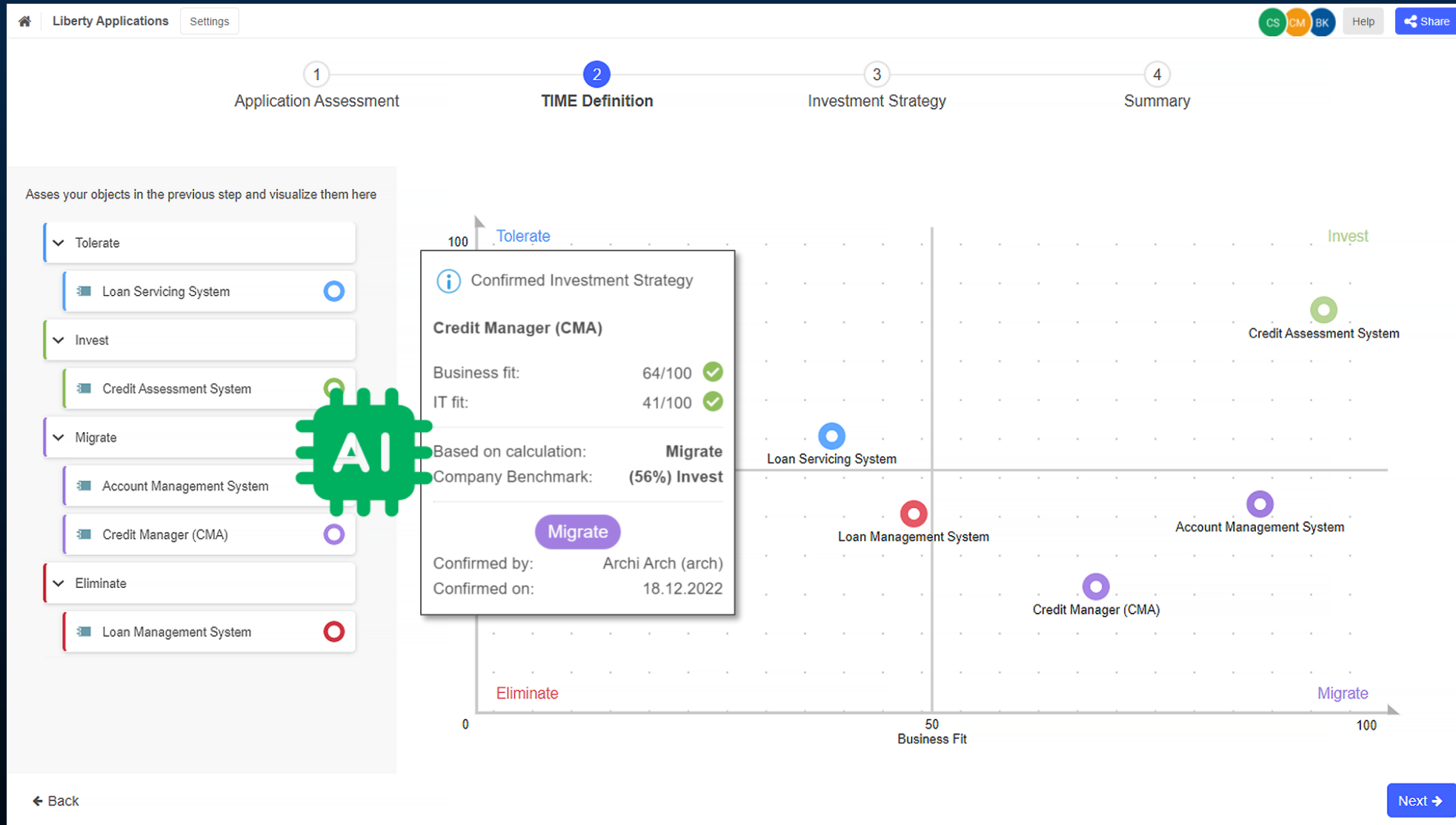
Execution

Artificial Intelligence



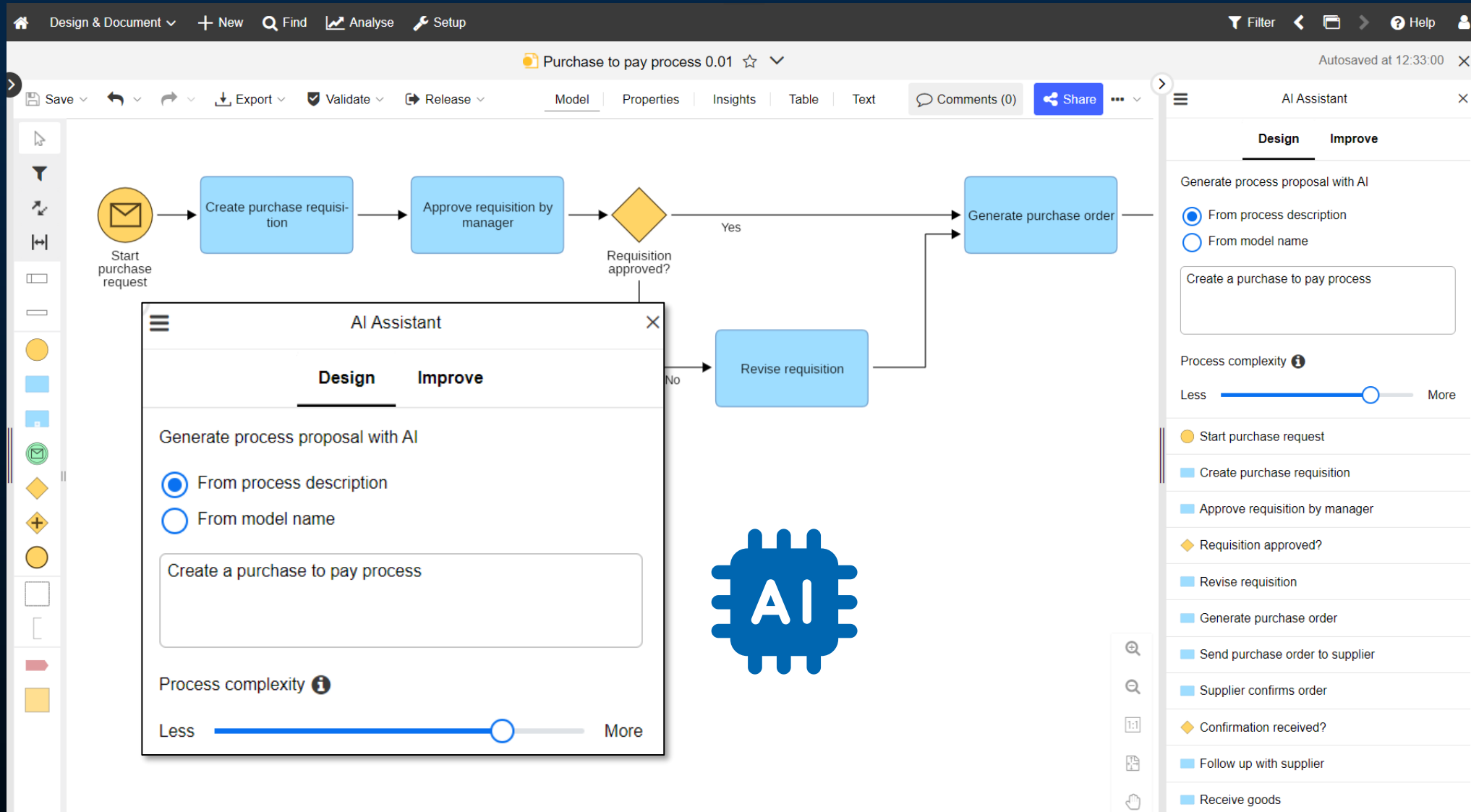
AI-Based Decision Support

Product Insights | ADOIT and AI-augmented Workspaces



AI-Supported Process Creation

Product Insights | ADONIS and AI-augmented Easy Process Wizard



The screenshot displays the ADONIS AI Assistant interface for creating a process. The main workspace shows a process flow diagram for "Purchase to pay process 0.01". The flow starts with a "Start purchase request" event, followed by "Create purchase requisition", "Approve requisition by manager", a decision diamond "Requisition approved?", "Revise requisition", and "Generate purchase order".

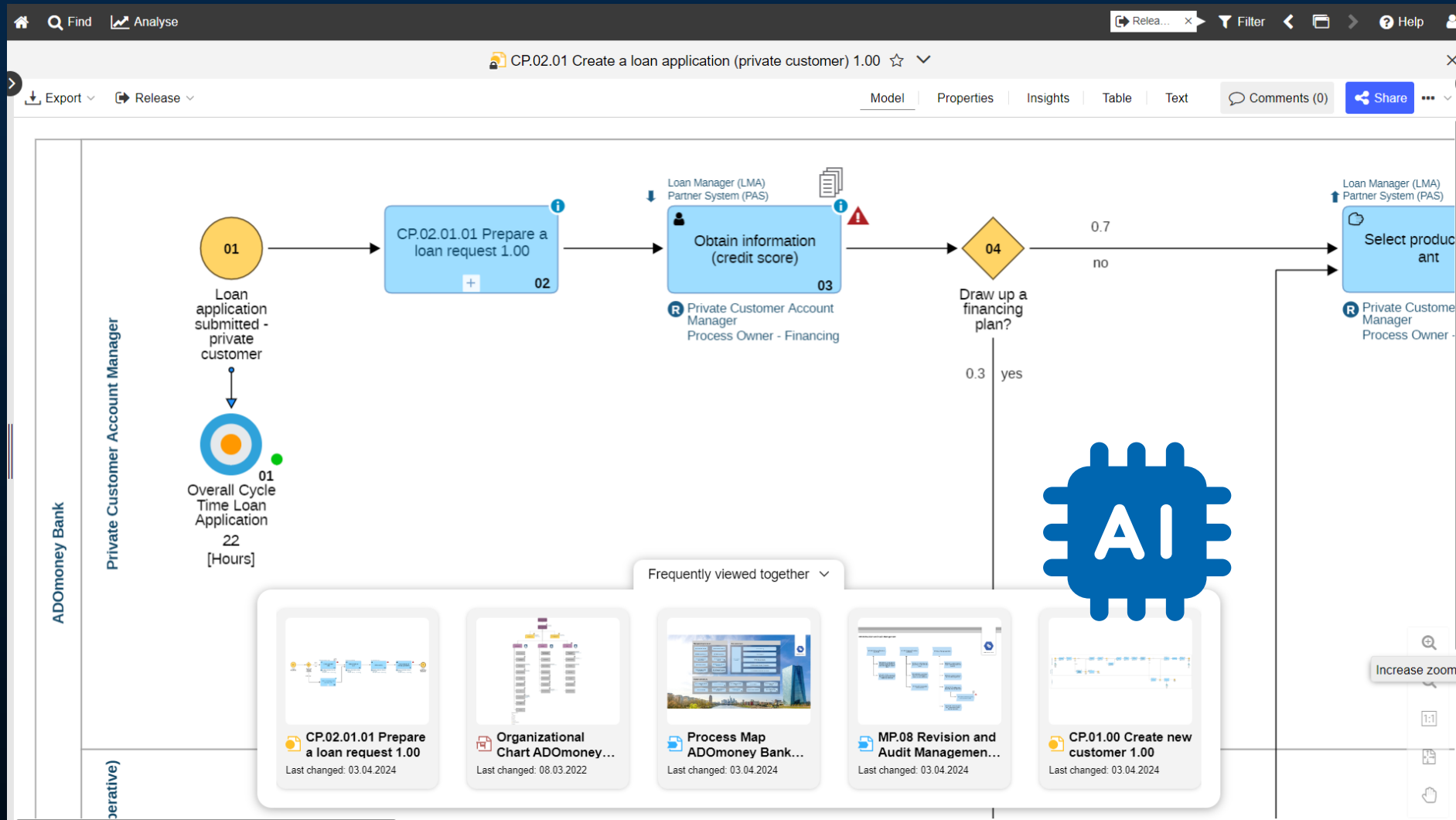
The AI Assistant panel is open, showing the "Design" tab. It includes a "Generate process proposal with AI" section with two radio buttons: "From process description" (selected) and "From model name". Below this is a text input field containing "Create a purchase to pay process". A "Process complexity" slider is also visible, ranging from "Less" to "More".

The right sidebar shows a list of process steps: Start purchase request, Create purchase requisition, Approve requisition by manager, Requisition approved?, Revise requisition, Generate purchase order, Send purchase order to supplier, Supplier confirms order, Confirmation received?, Follow up with supplier, and Receive goods.

A blue AI chip icon with the letters "AI" is positioned in the center of the interface.

AI-Based Recommendations

Product Insights | ADONIS and AI-augmented Recommendation Service



Seamlessly integrated smart functionality.



ADONIS
ADOIT
ADOGRC

Intelligence

Seamlessly integrated smart functionality.

Reliable
Information

ADO Intelligence





ADONIS
ADOIT
ADOGRC

Connectivity

Connectivity



ADONIS
ADOIT
ADOGRC

Expansion of existing product scenarios and data models.

Access to reliable information.

Connectivity



ADONIS

ADOIT

ADOGRC

Reliable
Information

Connectivity





Reliable
Information

ADONIS
ADOIT
ADOGRC

Autonomy

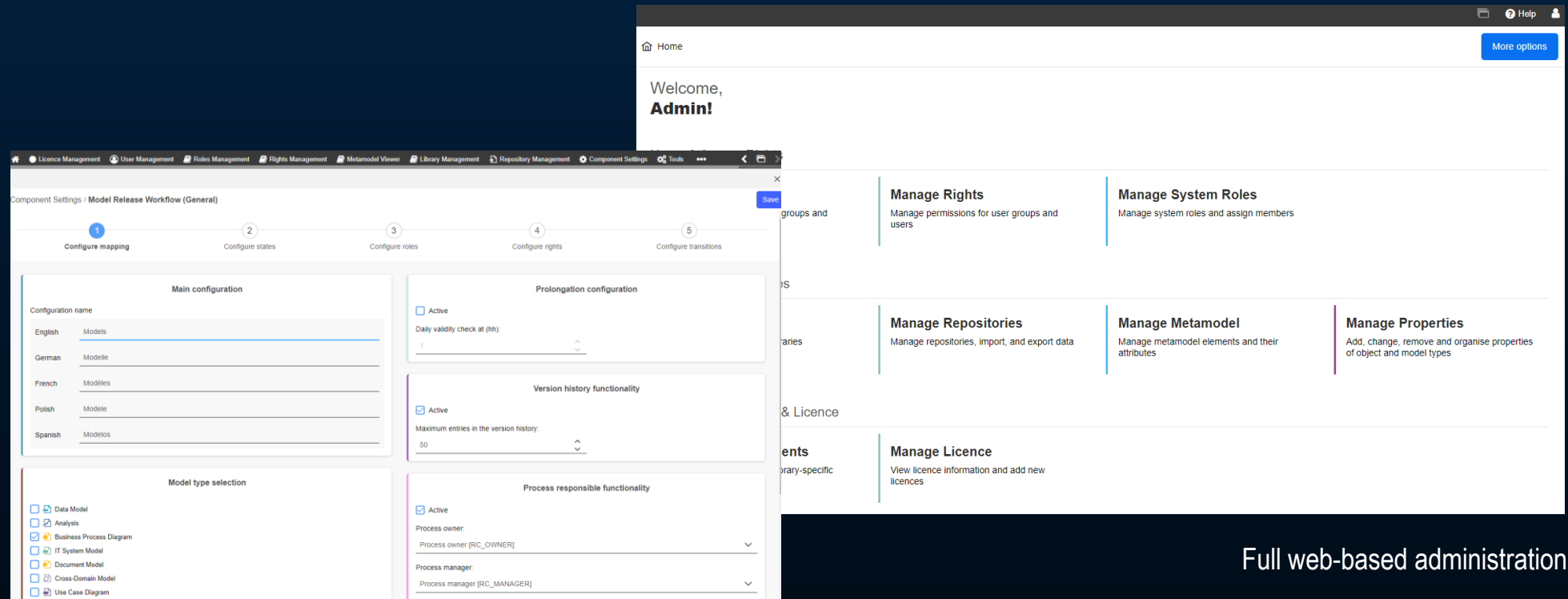
Autonomy

Achieve more independently with BOC products.

- Product Self-Service

Reliable
Information

ADONIS
ADOIT
ADOGRC



The screenshot displays a web-based administration interface for BOC products. At the top, a navigation bar includes 'Home', 'Help', and 'More options'. A welcome message reads 'Welcome, Admin!'. Below this, a dashboard offers several management options: 'Manage Rights' (Manage permissions for user groups and users), 'Manage System Roles' (Manage system roles and assign members), 'Manage Repositories' (Manage repositories, import, and export data), 'Manage Metamodel' (Manage metamodel elements and their attributes), 'Manage Properties' (Add, change, remove and organise properties of object and model types), and 'Manage Licence' (View licence information and add new licences). An inset window shows the 'Component Settings / Model Release Workflow (General)' configuration page. This page features a progress indicator with five steps: 1. Configure mapping, 2. Configure states, 3. Configure roles, 4. Configure rights, and 5. Configure transitions. The 'Main configuration' section includes a table for configuration names in different languages: English (Models), German (Modelle), French (Modèles), Polish (Modele), and Spanish (Modelos). Other sections include 'Prolongation configuration' (with an 'Active' checkbox and a 'Daily validity check at (hh):' field), 'Version history functionality' (with an 'Active' checkbox and a 'Maximum entries in the version history:' field set to 50), and 'Process responsible functionality' (with an 'Active' checkbox, 'Process owner' dropdown set to [RC_OWNER], and 'Process manager' dropdown set to [RC_MANAGER]).

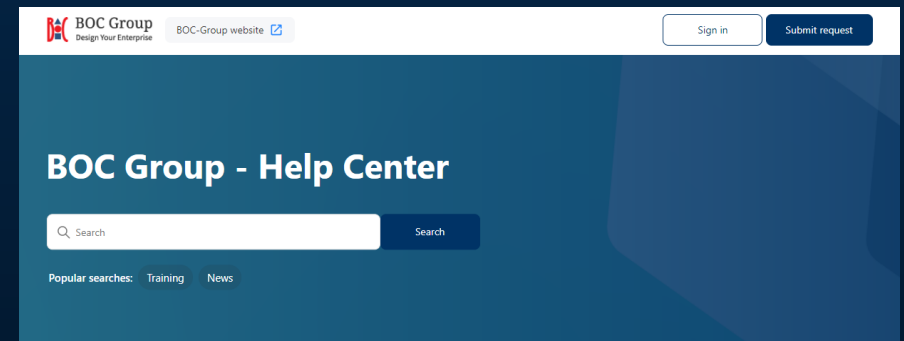
Full web-based administration

Autonomy

Achieve more independently with BOC products.

Reliable
Information

- Product Self-Service
- Help Center



My requests

My requests Requests I'm CC'd on

Search requests Status: Any

Subject	Id	Created	Last activity	Status
[Redacted]	#31863	1 month ago	5 days ago	Closed
[Redacted]	#31861	1 month ago	5 days ago	Closed
[Redacted]	#31115	3 months ago	2 months ago	Rejected

ADONIS
ADOIT
ADOGRC



FAQs
Product release notes
Product documentation
Best practice guides
Developer portal

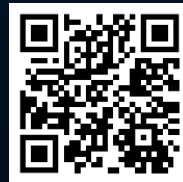
Autonomy

Achieve more independently with BOC products.

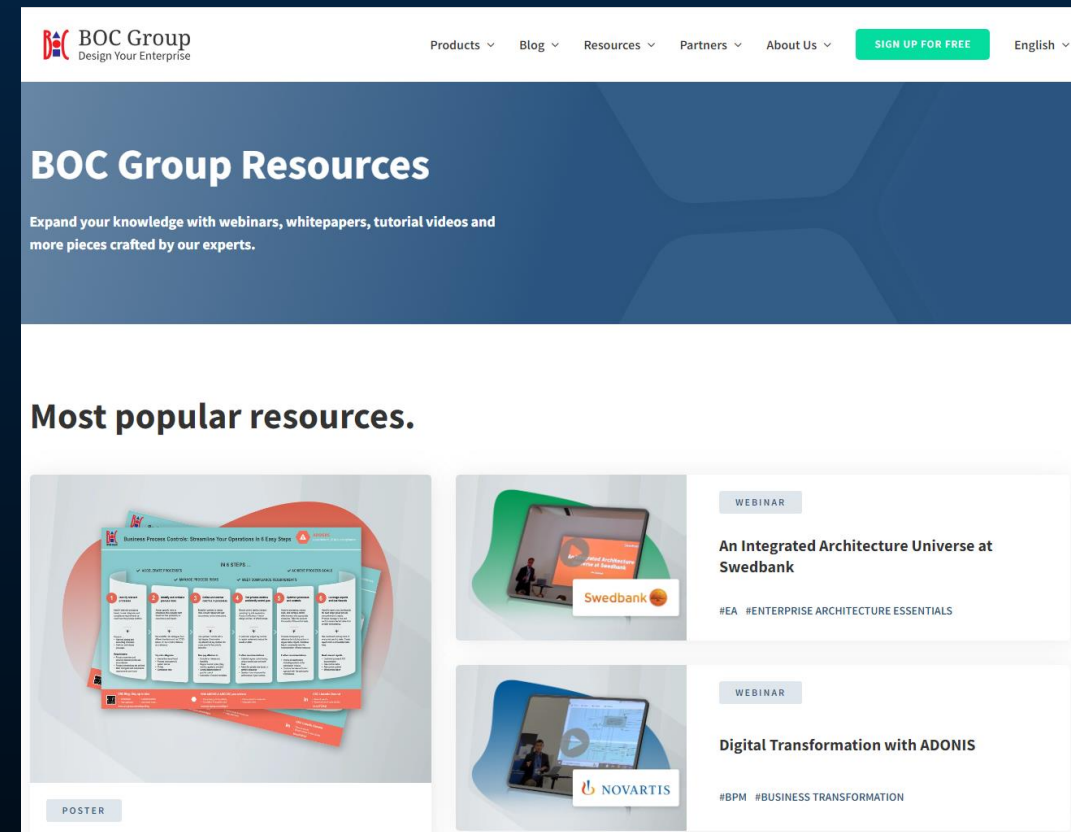
Reliable
Information

- Product Self-Service
- Help Center
- Resources Library

ADONIS
ADOIT
ADOGRC



Videos, whitepapers
On demand webinars
On demand customer presentations
Posters, templates



The screenshot shows the BOC Group Resources website. The header includes the BOC Group logo with the tagline "Design Your Enterprise", navigation menus for Products, Blog, Resources, Partners, and About Us, a "SIGN UP FOR FREE" button, and a language selector for English. The main heading is "BOC Group Resources" with a subtext: "Expand your knowledge with webinars, whitepapers, tutorial videos and more pieces crafted by our experts." Below this is a section titled "Most popular resources." featuring three items: 1) A poster titled "Business Process Continuity: Streamline Your Operations in 8 Easy Steps" with a "POSTER" label. 2) A webinar titled "An Integrated Architecture Universe at Swedbank" with a "WEBINAR" label and the hashtag #EA #ENTERPRISE ARCHITECTURE ESSENTIALS. 3) A webinar titled "Digital Transformation with ADONIS" with a "WEBINAR" label and the hashtag #BPM #BUSINESS TRANSFORMATION.

Autonomy

Achieve more independently with BOC products.



ADONIS
ADOIT
ADOGRC

- Product Self-Service
- Help Center
- Resources Library
- Operations & Enablement



Cloud Operations



Managed Services



Business Support



Project Support

Business
Scenarios

Artificial Intelligence

Reliable
Information

Connectivity

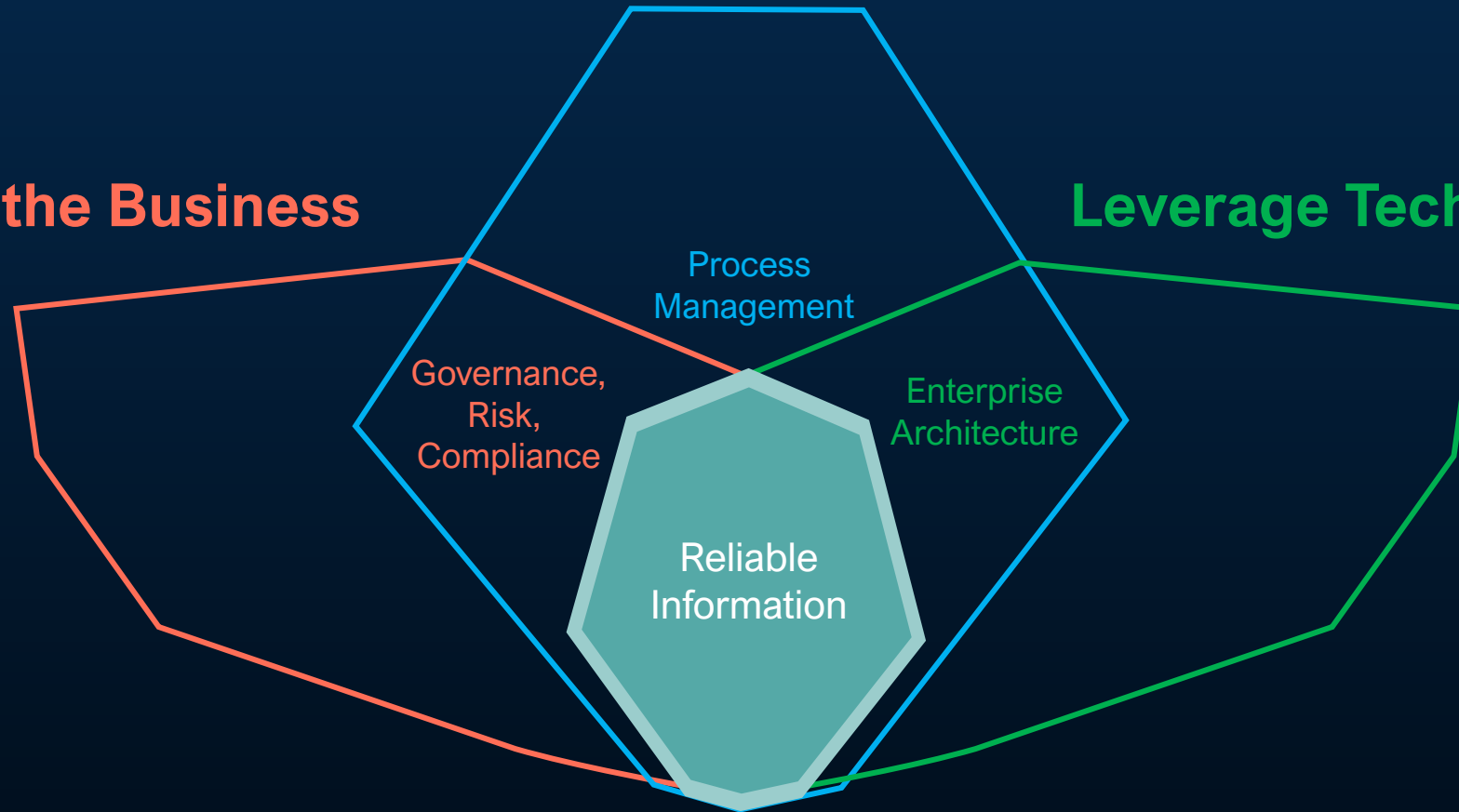
Autonomy

ADONIS
ADOIT
ADOGRC

Drive Operational Excellence

Secure the Business

Leverage Technology





Reliable
Information

**Reliable information. Better decisions.
Only with BOC Products.**



ADONIS

Business Transformation Suite



ADOIT

Enterprise Architecture Suite



ADOGRC

Governance, Risk & Compliance