

## Marketplace Strategy and Outlook

Major Drivers and Focus Points in advancing your Portfolio







### **Business Scenarios & Connectivity**









**ADOGRC** Governance, Risk & Compliance



### **Business Scenarios & Connectivity**



Integrate. Enhance. Learn.



### 50+

offerings on the BOC Group Marketplace

5,000+ e-learning participants

# 00<br/>000<br/>000BOC Group<br/>Marketplace

1,000+

self-service add-on installations 50,000+ visits per year

### BOC Marketplace | Top Value Items





ADONIS Process Manager and ADOIT Enterprise Architect for SharePoint & Teams



**ADONIS Process Automation** 



ADONIS Process Manager and ADOIT Enterprise Architect for Confluence

### BOC Marketplace | **Top Value Items**





**ADONIS Connect for SAP Solution Manager** 



**ADONIS Connect** for Process Mining



**Connect for Power BI** 





for Jira

**ADOIT Connect** 

### BOC Marketplace | Top Value Items





Audit Management



**Data Protection Extension** 



FIM for FIM Public Administration



Usage Analysis





Report Creator for Word

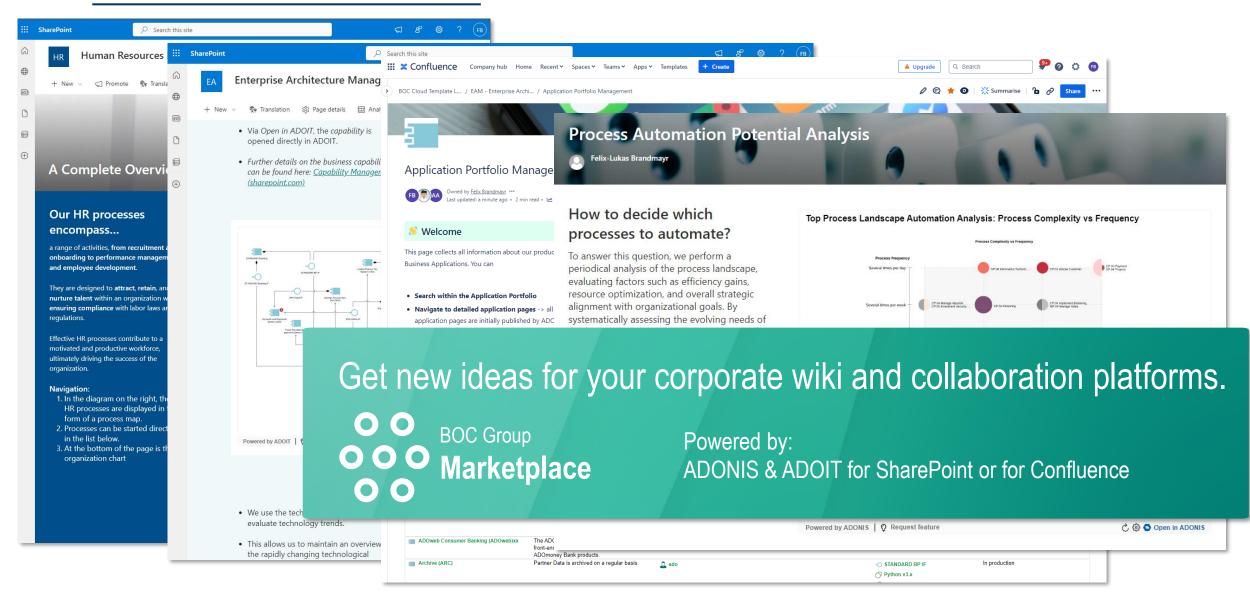




## Selected Topics

### SharePoint & Confluence | Best Practice Templates





### Confluence | Publishing & Navigation

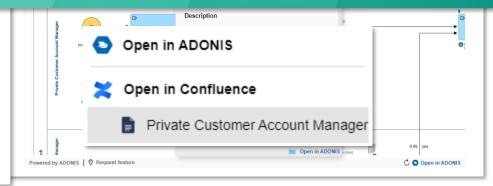


III 🗶 Confluence Company hub Home Recent 🗸 Spaces 🗸 Teams 🖌 Apps 🗸 Templates

- EAM Enterprise Architecture Management
- 🖉 📀 BPM Business Process Management
- Process Landscape
- CP.01.00 Create new customer
- CP.01.00.01 Check for connected clients
- CP.02.01 Create credit application (private customer)
- CP.02.01 Create credit application (private customer) Regio...
- CP.02.01.01 Prepare credit request
- 💻 SP.02.01.01 IT-Hardware Request
- SP.02.01.01 IT Hardware Request\_Automated
- SP.07.03.01 Advertise a job vacancy
- P.08.DSS02 Manage Service Reque
- SP.08.DSS02.01 Correspondence wi
- MP.08.03.03.01 Execution of an Inte
- Document Management
- > 🔞 Organizational Roles
- 📎 BPM Governance Landing Page
- Process Automation Project
- > 📲 Shared Services Processes
- Rev Process Workshop Template
- Requirements Workshop Template
- > 🙆 GRC Governance, Risk, and Compliance

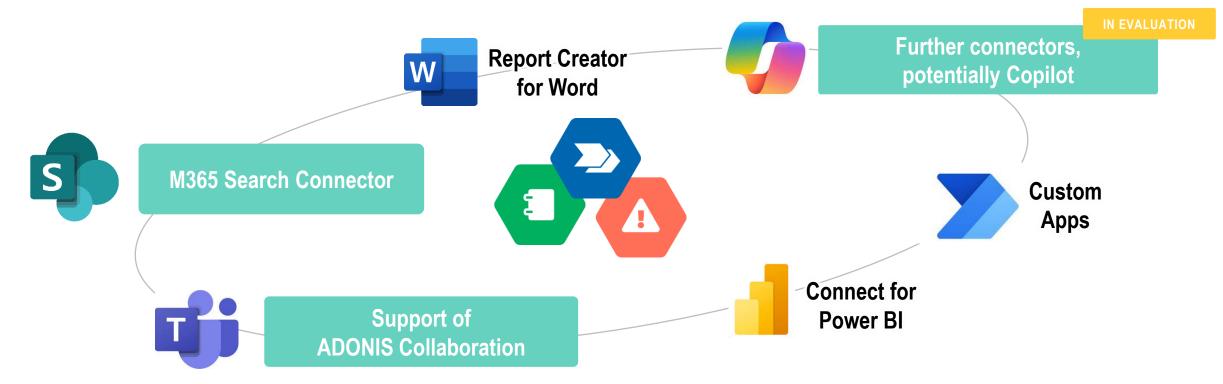
Q Search + Create Upgrade BOC Cloud Template L... / ... / Process Landscape / CP.01.00 Create new customer ⁄ ⊜ ☆ © Summarise 🥣 🥣 Last updated: Aug 26, 2024 by <u>Felix Brandmayr</u> + 1 min read + 🗠 See how many people viewed this page Process Summary This table provides key facts of the Process that are stored in ADONIS. For more details you can open the Process directly in ADONIS. Name CP.01.00 Create new customer 1.00 Description In this process, all activities are described as a new customer is checked and created in the system Process owner Process Carol (carol) Process instantiation Referenced by process CP.01.00 Create new customer 1.00 Referenced applications/IT system Business Partner elements Partner System (PAS) STANDARD Banking Trigger Request of an individual or organisation to establish a business relationship Δim Law and policy-compliant testing and creation of a new customer Result The individual or organisation is checked and created in the system

#### Automatically publish your BPM, EA, and GRC contents. Navigate between the created pages directly in Confluence.



### M365 | Microsoft Integrations





ADONIS Process Manager for SharePoint & Teams ADOIT Enterprise Architect for SharePoint & Teams

Leverage your BPM, EA, and GRC contents in your Microsoft services.

### M365 | Microsoft Search Integration



|               | Microsoft 365  | O<br>::: SharePoin   | а <b>т</b> — Ц   | luman resources       |   | e 🕸 ?                          |
|---------------|--|--|--|-----------------------|---|--------------------------------|
| Home          | All Files Sites People News Messages Images Videos ADONIS  | ි Sharepoint   | All Files Sites People   | News Videos Image     |   |                                |
| (+)<br>Create | All sources $\checkmark$ File type $\checkmark$ Last modified $\checkmark$   | <b>(</b>   |  | News Videos image.    | S TOWER DI ADONIS   | ి Feedback                     |
| My Content    | Create new customer RACI Type Analysis<br>Description  |  | All sources V File ty  | rpe ∨ Last modified ∨ | Ę≡  | Sort by Relevance (default) $$ |
| Feed<br>Apps  | Create new Customer Type Process Description   |  | SP.08.AP007 Manage H   |                       | Process<br>ion Provide a structured approach to<br>ensure optimal structuring,<br>placement, decision rights and<br>ckills of human recourses. This |                                |
| Admin         | Create new customer       Type     Process       Description     In this process, all activities are described as a new customer is checked and created in the system, a b c   | $\oplus$   | skills of human resources. This<br>includes communicating the<br>defined roles and responsibilities,<br>learning and growth plans, and<br>performance expectations,<br>supported with competent and<br>motivated people. |                       |   |                                |
|               | • Cycle time Create new customer (online) Type<br>Description<br>Performance Indicator<br>This performance indicator<br>evaluates the efficiency of the<br>conduct of the process and the<br>compliance of service-levels<br>towards the customer. Therefore<br>this is also a quality indicator in<br>terms of customer satisfaction<br>(reply time to the customer). |  | SP.07 Human Resource   | Descripti             | Process<br>Human Resource Management<br>covers all strategic and  | and CRC                        |
|               | CP 01 00 Create new customer Type Process  | Reliable<br>formation.<br>Make your BPM, EA, and GRC<br>visible in your enterprise search. |  |                       |   |                                |
|               | CP.01.00 Create new customer       Type     Business Process Diagram       Description     In this process, all activities are described as a new customer is  |  |  |                       |   |                                |



# Strengthen your BPM, EA, and GRC information even more.



https://marketplace.boc-group.com